



26 April 2017

## LETTER OF RECOMMENDATION

To Whom It May Concern:

It is our pleasure to provide a letter of recommendation for Mr. Hans Benn of Brokerfish as he participates to bid and service your requirements.

Mr. Hans Benn has serviced our medical and life insurance requirements since July 2012 up to the present.

We appreciate the extensive market research that Mr Benn conducted throughout the issuances of our insurance policies that helped us establish a competitive insurance program that fits our financial considerations. He has always provided us comprehensive reports and insights on the different insurance coverages and their corresponding cost. These gave us the confidence to make the appropriate decision to choose the most applicable coverages relevant to our requirements.

Mr. Benn also maintained regular and constant communication throughout our selection process to ensure that all our clarifications and concerns were addressed.

Our claims settlement experience working Mr. Benn has been quite easy mainly because of Mr. Benn's hands-on approach to ensure that all our claims are processed and, if payable, paid out quickly. He was the proverbial Man in the Middle, who worked with both the insured and the insurer to guarantee that there are no loose ends and that all items are considered. A 100% of our claims submitted were processed and paid (as per our policy limits).

In closing we would like to express our support for Mr. Hans Benn and we believe that he, as it has been the case with us, will be able to service your requirements with the highest degree of professionalism and commitment.

Respectfully,

Shogo Otani  
General Manager

**Marubeni  
Group**

